



Case Study

Contract

Contract number: AG-9JGP-P-16-0156
Contract Amount: \$ 1,907,998.23
Contracting officer: Raymond Garleb
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Requirement

The intent of this contract was to furnish, deliver, and stockpile washed aggregate rock (chip rock), during the asphalt resurfacing phase. Department of Agriculture Forest Service required delivery of about 49000 tons of aggregates. The project location was Forest Service Roads in Stanislaus National Forest and Eldorado National Forest, in Yosemite Park, CA. The material was certified aggregate in conformance with Caltrans.

Challenges

- Client had clearly clarified in the contract that time is an important essence and would terminate the contract in the case of delay. Reason was that Forest Service was repairing the roads at the same time and needed the material on time otherwise the equipment would be sitting idle at job site.
- Due to high demands for trucks in the summer season, lack of available trucks was a challenge and affected the cost and speed of the project.
- Forest Service had a very special requirement about the specification because they were using the aggregates to pave the roads. For example color was an important factor due to the fact that roads must have a steady and fixed color.
- As the name poses, forest roads are always accompanied with difficulties like passing through narrow or bumpy and very steep roads, lots of trees and sharp turns which make it difficult for big trucks to pass.

Result

Green Dream was determined to complete the project satisfactorily. So it took every measure to achieve that goal. Some of these measures included:

- GDI assigned a project manager plus a team of high experienced staff to monitor problems and seek resolution immediately.
- GDI team were persistent to go by the schedule and paid every price to deliver the quantity specified in the plan, on time.
- GDI used experienced and professional drivers to pass every road hurdle.
- GDI kept a systematic and close communication with the Forest Service team. Thanks to all of them for the great support they provided.

Key Factors Contributing to the Success

• *Commitment*

Commitment is one of Green Dream's basic principles. We pay the price for our promises.

Green Dream cares about the success of our clients' projects and takes its job very seriously.

• *Quality Products*

Green dream was committed to supply the highest quality material. That was achieved through a quality control program as well as determination to fulfill the exact requirement at all cost.

• *Management*

Every project has its own challenges that must be taken seriously and must be timely treated. This needs persistence and care from our side to understand every problem and seek a solution and to track the immediate actions needed.



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